

# Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code  
(except black lung benefit trust or private foundation)

**2007**

Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements

**A** For the 2007 calendar year, or tax year beginning **Jul 1**, 2007, and ending **Jun 30**, 2008

- B** Check if applicable:
- Address change
  - Name change
  - Initial return
  - Termination
  - Amended return
  - Application pending

**C** Name of organization  
**Concerned Women for America**

Number and street (or P O box if mail is not delivered to street addr) Room/suite  
**1015 Fifteenth Street 1100**

City, town or country State ZIP code + 4  
**Washington DC 20005**

**D** Employer identification number  
**95-3580834**

**E** Telephone number  
**(202) 488-7000**

**F** Accounting method:  Cash  Accrual  
 Other (specify) \_\_\_\_\_

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

- H and I are not applicable to section 527 organizations
- H (a)** Is this a group return for affiliates?  Yes  No
- H (b)** If 'Yes,' enter number of affiliates \_\_\_\_\_
- H (c)** Are all affiliates included?  Yes  No  
(If 'No,' attach a list See instructions)
- H (d)** Is this a separate return filed by an organization covered by a group ruling?  Yes  No

**G** Web site: **N/A**

**J** Organization type (check only one)  501(c) **3** (insert no)  4947(a)(1) or  527

**K** Check here  if the organization is not a 509(a)(3) supporting organization and its gross receipts are normally not more than \$25,000. A return is not required, but if the organization chooses to file a return, be sure to file a complete return

**I** Group Exemption Number \_\_\_\_\_

**M** Check  if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF)

**L** Gross receipts Add lines 6b, 8b, 9b, and 10b to line 12 **10,580,290.**

**Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions.)**

<b>1</b>	Contributions, gifts, grants, and similar amounts received:			
<b>a</b>	Contributions to donor advised funds	<b>1a</b>		
<b>b</b>	Direct public support (not included on line 1a)	<b>1b</b>	<b>10,385,617.</b>	
<b>c</b>	Indirect public support (not included on line 1a)	<b>1c</b>		
<b>d</b>	Government contributions (grants) (not included on line 1a)	<b>1d</b>		
<b>e</b>	Total (add lines 1a through 1d) (cash \$ <b>10,385,617.</b> noncash \$ <b>0.</b> )	<b>1e</b>	<b>10,385,617.</b>	
<b>2</b>	Program service revenue including government fees and contracts (from Part VII, line 93)	<b>2</b>	<b>194,673.</b>	
<b>3</b>	Membership dues and assessments	<b>3</b>		
<b>4</b>	Interest on savings and temporary cash investments	<b>4</b>	<b>0.</b>	
<b>5</b>	Dividends and interest from securities	<b>5</b>		
<b>6a</b>	Gross rents	<b>6a</b>		
<b>b</b>	Less: rental expenses	<b>6b</b>		
<b>c</b>	Net rental income or (loss) Subtract line 6b from line 6a	<b>6c</b>		
<b>7</b>	Other investment income (describe _____)	<b>7</b>		
<b>8a</b>	Gross amount from sales of assets other than inventory	(A) Securities	(B) Other	
<b>b</b>	Less: cost or other basis and sales expenses	<b>8a</b>		
<b>c</b>	Gain or (loss) (attach schedule)	<b>8b</b>		
<b>d</b>	Net gain or (loss) Combine line 8c, columns (A) and (B)	<b>8c</b>		
<b>8d</b>		<b>8d</b>		
<b>9</b>	Special events and activities (attach schedule). If any amount is from gaming, check here <input type="checkbox"/>			
<b>a</b>	Gross revenue (not including \$ _____ of contributions reported on line 1b)	<b>9a</b>		
<b>b</b>	Less: direct expenses other than fundraising expenses	<b>9b</b>		
<b>c</b>	Net income or (loss) from special events. Subtract line 9b from line 9a	<b>9c</b>		
<b>10a</b>	Gross sales of inventory, less returns and allowances	<b>10a</b>		
<b>b</b>	Less: cost of goods sold	<b>10b</b>		
<b>c</b>	Gross profit or (loss) from sales of inventory (attach schedule) Subtract line 10b from line 10a	<b>10c</b>		
<b>11</b>	Other revenue (from Part VII, line 103)	<b>11</b>		
<b>12</b>	Total revenue. Add lines 1e, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11	<b>12</b>	<b>10,580,290.</b>	
<b>13</b>	Program services (from line 44, column (B))	<b>13</b>	<b>8,072,666.</b>	
<b>14</b>	Management and general (from line 44, column (C))	<b>14</b>	<b>435,978.</b>	
<b>15</b>	Fundraising (from line 44, column (D))	<b>15</b>	<b>2,839,362.</b>	
<b>16</b>	Payments to affiliates (attach schedule)	<b>16</b>		
<b>17</b>	Total expenses. Add lines 16 and 44, column (A)	<b>17</b>	<b>11,348,006.</b>	
<b>18</b>	Excess or (deficit) for the year. Subtract line 17 from line 12	<b>18</b>	<b>-767,716.</b>	
<b>19</b>	Net assets or fund balances at beginning of year (from line 73, column (A))	<b>19</b>	<b>717,841.</b>	
<b>20</b>	Other changes in net assets or fund balances (attach explanation)	<b>20</b>		
<b>21</b>	Net assets or fund balances at end of year Combine lines 18, 19, and 20	<b>21</b>	<b>-49,875.</b>	

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**Part II Statement of Functional Expenses** All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others (See *instruct*)

<i>Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I</i>		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
<b>22a</b> Grants paid from donor advised funds (attach sch) (cash \$ _____ non-cash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/>	22a				
<b>22b</b> Other grants and allocations (att sch) (cash \$ _____ non-cash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/>	22b				
<b>23</b> Specific assistance to individuals (attach schedule)	23				
<b>24</b> Benefits paid to or for members (attach schedule)	24				
<b>25a</b> Compensation of current officers, directors, key employees, etc listed in Part V-A <b>See L-25a Stmt</b>	25a	270,272.	197,810.	48,822.	23,640.
<b>b</b> Compensation of former officers, directors, key employees, etc listed in Part V-B	25b				
<b>c</b> Compensation and other distributions, not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	25c				
<b>26</b> Salaries and wages of employees not included on lines 25a, b, and c	26	1,196,636.	1,025,284.	150,233.	21,119.
<b>27</b> Pension plan contributions not included on lines 25a, b, and c	27	34,504.	0.	34,504.	0.
<b>28</b> Employee benefits not included on lines 25a - 27	28	151,725.	124,408.	22,392.	4,925.
<b>29</b> Payroll taxes	29	101,352.	80,712.	17,709.	2,931.
<b>30</b> Professional fundraising fees	30	4,871,340.	2,923,798.	0.	1,947,542.
<b>31</b> Accounting fees	31	27,577.	0.	27,577.	0.
<b>32</b> Legal fees	32	11,509.	181.	11,328.	0.
<b>33</b> Supplies	33	58,821.	52,384.	3,946.	2,491.
<b>34</b> Telephone	34	66,464.	58,667.	5,198.	2,599.
<b>35</b> Postage and shipping	35	742,117.	602,779.	3,621.	135,717.
<b>36</b> Occupancy	36	651,179.	573,524.	59,071.	18,584.
<b>37</b> Equipment rental and maintenance	37	62,036.	49,832.	12,093.	111.
<b>38</b> Printing and publications	38	1,379,897.	1,108,703.	4,047.	267,147.
<b>39</b> Travel	39	117,904.	102,994.	7,154.	7,756.
<b>40</b> Conferences, conventions, and meetings	40	71,716.	50,771.	18,207.	2,738.
<b>41</b> Interest	41				
<b>42</b> Depreciation, depletion, etc (attach schedule)	42	6,615.	5,104.	1,284.	227.
<b>43</b> Other expenses not covered above (itemize).					
<b>a</b> <u>Data Processing</u>	43a	708,670.	503,979.	7,056.	197,635.
<b>b</b> <u>Consultants</u>	43b	163,996.	163,173.	715.	108.
<b>c</b> <u>List Rentals</u>	43c	452,350.	288,423.	0.	163,927.
<b>d</b> <u>Dues &amp; Subscriptions</u>	43d	16,869.	16,869.	0.	0.
<b>e</b> <u>Special Programs</u>	43e	3,321.	2,823.	332.	166.
<b>f</b> <u>Insurance</u>	43f	10,206.	10,191.	0.	15.
<b>g</b> <u>See Other Expenses Stmt</u>	43g	170,930.	130,257.	689.	39,984.
<b>44</b> Total functional expenses. Add lines 22a through 43g (Organizations completing columns (B) - (D), carry these totals to lines 13 - 15)	44	11,348,006.	8,072,666.	435,978.	2,839,362.

**Joint Costs.** Check  if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services?  Yes  No  
 If 'Yes,' enter (i) the aggregate amount of these joint costs \$ 8,645,634.; (ii) the amount allocated to Program services \$ 5,754,029.; (iii) the amount allocated to Management and general \$ 52,243.; and (iv) the amount allocated to Fundraising \$ 2,839,362.